



<https://amican.com/job/telephone-sales-representative/>

## Telephone Sales Representative

Due to our company growth, we are seeking high producing telephone sales reps who are looking for an opportunity to make base salary plus commission. First year targeted income is \$70,000+.

The Art Of Management specializes in helping healthcare professionals improve their practices. We are one of the largest and most reputable companies in our industry, with clients located across Canada.

### What You'll Do:

- **Engage with potential clients over the phone to schedule a Practice Assessment**
- **Utilize strong communication skills to understand customer needs.**
- **Maintain accurate records of sales activities and customer interactions using ACT.**
- **Continuously seek opportunities for business development and improve sales techniques.**

### Experience

Typical candidates are school leavers, college and university graduates, and part-timers coming from gig positions who want to kickstart their careers. We're very much open to hearing from people with limited qualifications and experience, but preference will be given to those with a track record of delivering on their goals.

- High school graduation is good but not essential. We're looking for character, appetite and attitude.
- College and university graduates are very welcome.
- Experience working with the public.
- Experience working in sales positions.

### What We're Looking For:

You don't have to be academically minded to thrive here. Most of our high performers have a skill set that wasn't recognized and rewarded in school. If you feel you have strong social skills, an outgoing personality, good values, ambition, goals, grit, and a positive outlook, then you'll likely prosper with AMI.

- Native-level English
- 3+ years telephone sales experience / cold calling experience
- A competitive mindset with a desire to grow.
- Confidence, ambition, and a coachable attitude.
- A commitment to full-time hours (this isn't a remote role).
- A healthy interest in self-development and well-being.
- A desire to create wealth and get recognized.

### Why Join Us?

- 🔗 **Established & growing** – 36 years in business and ready to scale fast!
- 🔗 **Fast-paced & dynamic** – Perfect for go-getters who love a challenge.
- 🔗 **Opportunity to lead** – Shape the future of our business.

### Hiring organization

The Art Of Management Inc.

### Employment Type

Full-time

### Beginning of employment

ASAP

### Duration of employment

Permanent

### Industry

Consulting

### Job Location

Etobicoke

### Working Hours

8:30am – 4:30pm

### Base Salary

\$ 800

### Date posted

14/05/2025

### Valid through

30.06.2025

**Contacts**

Call 416-466-6217 and ask for Andrea or apply below and be part of something great!